

# SALES AND OPERATIONS PLANNING: CURRICULUM TRANSCRIPT

Name	
APICS/ASCM ID (if applicable)	
Email address	
Mailing address	
City, State, ZIP	
Telephone	

		S&OP Topics	Date	Location	Instructor
<b>CORE 7 HOURS REQUIRED</b>	<b>S&amp;OP Seminar</b> (7 hours)	S&OP Foundations; the five step S&OP process; S&OP Inputs - demand and operations planning; building and working with S&OP grids and graphs; managing the output from the S&OP process; organizing product families for S&OP; attributes, objectives and			
	<b>S&amp;OP Workshop</b> (5 hours)	S&OP introduction, Performing pre-S&OP preparations and activities, populating the S&OP grid, conducting the S&OP process			
<b>ELECTIVES 5 HOURS REQUIRED</b>	- OR -				

In keeping with the APICS Code of Ethics, I hereby attest that all information presented on this application is correct and complete. I understand that I am responsible for maintaining support documents, which I may be required to submit as evidence for points claimed. I further understand that APICS conducts a random audit of submitted applications and professional development journals. Furthermore, I agree to abide by the rules and decisions of APICS and understand that falsification of this application is grounds for revoking certification.

Signature:

Date:

Once you have completed the requirements, submit this transcript to [events@ascm.org](mailto:events@ascm.org) for processing.

