

**ASCM – CASE COMPETITION
COMPETITION RULES, TERMS AND CONDITIONS**

Updated July 1, 2020

A. COMPETITION DESCRIPTION.

APICS, Inc. d/b/a ASCM is the Association for Supply Chain Management and is committed to fostering the advancement of end-to-end supply chain management.

In connection with ASCM’s mission to facilitate education and advancement in the supply chain management industry (“Purposes”), ASCM is conducting this Case Competition (“Competition”) for college/university undergraduate and graduate students. The Competition will be conducted in various sites as specified herein beginning on October 1, 2020 and ending on October 24, 2021 (“Competition Period”), and is subject to these Competition rules, terms, and conditions. By participating in the Competition, you (the “Entrant”) agree to be bound by the rules, terms and conditions contained herein (collectively “Terms”).

B. ELIGIBILITY.

Open to ASCM Student Members who are 18 years of age or older at time of entry. Limit one entry per team. No purchase is necessary to participate. Void where prohibited by law. The Competition is not open to employees or immediate family members of ASCM and participating partners in the Competition.

By participating, Entrants agree to be fully unconditionally bound by these Terms, and Entrant represents and warrants that Entrant meets the eligibility requirements. In addition, Entrant agrees to accept the decisions of ASCM as final and binding as it relates to the content of this Competition.

Entrant must be a **full-time enrolled** college/university undergraduate or graduate student during the **Fall 2020** semester and must be student members of ASCM (there is no charge for ASCM student membership, to join, see link at the end of these Terms).

Entrant must maintain ASCM student membership throughout the Competition Period. Entrant may only participate on one team during the Competition Period.

Teams **must** have four entrants for the school round. Teams may be composed of both

graduate and undergraduate students.

No alternates or substitutions of entrants are permitted on a team.

To continue eligibility during later rounds of the Competition, as described herein, a team must still be composed of a minimum of **two** original members. ASCM understands that during the Competition Period, team members may graduate and leave for employment or continued graduate level education opportunities, but such graduating team members are still eligible to participate throughout the entire Competition Period as long as they maintain their ASCM membership. If a team member withdraws for one round, he/she may **not** rejoin the team should they advance to subsequent rounds.

C. HOW TO ENTER - NO PURCHASE NECESSARY.

Entrants and their teammates must register on the ASCM Case Competition website at www.ascm.org/casecompetition. At registration, Entrants will need to have ready the following required information for each team member:

School name, Department/Chapter/Club (if applicable), Name and email address of Advisor, First and Last names of each team member, ASCM ID numbers, and email addresses. Teams will be required to submit information for the team's primary contact ("Primary Contact").

Each school may have an unlimited number of teams register to participate in the initial College/University-based Round as described herein, but no more than two winning teams will be selected as winners of a particular school's College/University Scoring Round.

No purchase is necessary for participation in the Competition.

D. TEAM ADVISORS/MENTORS

Each team must name a faculty advisor or an industry mentor that will serve in an oversight role for the team. The advisor or mentor may not assist the team in developing its solution to the case-presented problem.

Each team must register their advisor/mentor on the ASCM Case Competition website.

E. COMPETITION DESCRIPTION

All decisions concerning the evaluation of entries, selection of potential winners, declaration

of confirmed winners, and all other determinations pertaining to the Competition are in the sole discretion of ASCM. No purchase is required, and purchases do not increase the chances of winning.

Teams will be presented with a supply chain management case for consideration. Teams will be required to develop and submit a proposed solution to the case in approved format and prepare an accompanying team presentation to address the case presented (collectively “Entry”).

Team-submitted Entries will be evaluated according to ASCM established criteria, including but not limited to, the following:

- Quality, style, and content of submission.
- Effective communication about issues related to the case including, but not limited to, challenges and opportunities related to the specific company discussed, together with assessment of the company’s competitive position, and related impacts of the presented case.
- Consideration of geographical influences, network design, complete with inventory and flow planning.
- Treatment of sales and operations impacts, customer service level tradeoffs, and technological considerations.
- Conclusions with summaries of major findings and recommendations.
- All submissions shall be in English

Student teams may download a copy of the Competition judges scoring sheet (available on the ASCM Case Competition website). The scoring sheet will provide further guidance concerning expectations for Team Entries.

At registration, Teams will receive a registration confirmation email with a unique team code identifier, by default this will be the ASCM ID of the Primary Contact for the team. Teams will use a link provided as part of a registration confirmation email to obtain the case. Teams shall have entries submitted by 11:59 PM (Central), October 31, 2020.

Teams must complete all the work themselves. No help may be provided by the advisor/mentor.

PLEASE NOTE: NO STUDENT, TEAM, OR SCHOOL IDENTIFYING INFORMATION (OTHER THAN THE UNIQUE TEAM CODE IDENTIFIER ASSIGNED TO EACH TEAM) MAY BE PRESENT WITHIN THE TEAM’S ENTRY MATERIALS. IF THIS INFORMATION IS FOUND, THE ENTRY WILL NOT BE

VALID.

Each team's Entry shall consist of the following **TWO** items.

- i. A slide report (**11** slides maximum) in a presentation format (e.g. PowerPoint) that has been printed to a PDF file. Original presentation files are not eligible, only the PDF. The first required slide is a title slide, and the second required slide is an executive summary overview to start the presentation. Similarly, the presentation will finish with an 11th slide for results and conclusions. There is no need for a thank you or questions slide at the end.
- ii. A five-minute recorded presentation in one of the formats specified when Teams received the case request confirmation email. At least two team members must participate, but all team members may present.

F. ROUNDS OF COMPETITION

i. College/University Round

The first round of the Competition will be held on the campuses of participating colleges and universities. Up to two winning teams from each participating school will be selected on or before November 15, 2020 from all qualified entries. Each college/university will appoint an individual to act as College/University Competition Judge ("School Judge") to select and identify up to two team(s) that will advance from the Qualifying Round. In the event that a team disputes the decision of a School Judge, ASCM or its designate shall resolve such dispute in ASCM's sole discretion.

ii. Regional Round

The second round of the Competition will be held virtually in February 2021. Details and requirements to participation in Regional Round shall be distributed to the selected teams upon qualification.

iii. Final Round

The Final Round of the competition will be held at the annual international meeting of ASCM, to be held in San Antonio, Texas, October 24 - 26, 2021. Teams must be able to commit to be physically present at the selected site for the Final Round.

G. WINNER SELECTION

The provisions of this section apply to selection of winners in each of the rounds set forth herein above.

Incomplete entries will not qualify to be entered into the Competition. Potential winning teams will be notified by email and/or by phone. It is the Entrant's responsibility to keep the email address or phone number used to enter active until the end of the Competition. Failure to keep email address or phone number used to enter active may result in disqualification from the competition at ASCMs' discretion.

A potential winning team may be required to provide ASCM with government-issued identification to confirm the potential winning team's identity. A potential winning team may also be required to provide ASCM with proof that the Authorized Account Holder of the email address is the Primary Contact of the potential winning team.

Authorized Account Holder is defined as natural person who is assigned to an e-mail address by the Internet access provider, on-line service provider or other organization that is responsible for arranging e-mail address for the domain associated with the submitted e-mail address.

A potential winner will not be declared a confirmed winner until ASCM confirms that all rules and regulations have been complied with. Teams are not confirmed winners until the potentially winning team receives official written notification from ASCM.

All Entries become the exclusive property of ASCM and will not be acknowledged or returned except as provided herein. ASCM reserves the right to use Entries in any way it may see fit. Entries which are incomplete, incorrect, incomprehensible, not received, or do not otherwise comply with these Terms, and other rules, terms and conditions set forth on the Entry Form will not be entered into the Competition. Entries shall be made through the ASCM Case Competition website www.ascm.org/casecompetition

ANY VIOLATION OF THESE OFFICIAL RULES BY CONFIRMED WINNER (AT ASCM'S SOLE DISCRETION) WILL RESULT IN ENTRANT'S DISQUALIFICATION AS CONFIRMED WINNER OF THE COMPETITION, AND ALL PRIVILEGES AS CONFIRMED WINNER WILL BE IMMEDIATELY TERMINATED.

H. PRIZES.

Travel:

Participants in the Final Round will qualify for travel expenses and accommodations. Details shall be provided to qualifying teams.

Cash:

A total of US\$7,500 in cash prizes will be awarded, which are described as follows:

First Place: US\$3,750 (\$2,500 for Team + \$1,250 College/University)

Second Place: US\$2,250 (\$1,500 for Team + \$750 College/University)

Third Place: US\$1,500 (\$1,000 for Team + \$500 College/University)

Terms Applicable to Prizes in all Rounds.

Actual/appraised value may differ at time of prize award. The specifics of the prize shall be solely determined by ASCM. No cash or other prize substitution shall be permitted except at ASCM's discretion. The prizes are nontransferable. Any and all prize-related expenses, including without limitation any and all federal, state, and/or local taxes, shall be the sole responsibility of Actual Winner. No substitution of prize or transfer/assignment of prize to others or request for the cash equivalent by Winner is permitted.

I. WINNERS' LIST.

To view the confirmed winners' list for this Competition, please visit www.ascm.org/casecompetition

CONDITIONS OF ENTRY.

Entrant's participation in this Competition constitutes permission for ASCM, Deloitte Consulting LLP, and their affiliates, and each of their respective direct and indirect successors, representatives, agents, licensees, and assigns, the right to use, without further compensation or notice, Entrant's name, image, likeness, and biographical and professional information, including information Entrant provides to ASCM, and any other information about Entrant that is publicly available, provided by Entrant from time to time, in connection with the Work and any Adaptation thereof, including to advertise and promote the same or any product or service that features or includes the Work, in whole or in part, as provided by Entrant unmodified or as Adapted, unless prohibited by law.

By entering this contest, Entrant represents and warrants that his/her Entry is an original work of authorship, and does not violate any third party's proprietary or intellectual property rights. If his/her Entry infringes upon the intellectual property right of another, Entrant will be disqualified at the sole discretion of ASCM. If the content of his/her Entry is claimed to constitute infringement of any proprietary or intellectual proprietary rights of any third party, Entrant shall, at Entrant's sole expense, defend or settle against such claims. Entrant shall indemnify, defend, and hold harmless ASCM and Deloitte Consulting LLP from and against any suit, proceeding, claims, liability, loss, damage, costs or expense, which ASCM or Deloitte Consulting LLP may incur, suffer, or be required to pay arising out of such infringement or suspected infringement of any third party's right.

By participating in this Competition, Entrants agree to be bound by these Rules and the decisions of the judges.

The Competition shall not be construed to create any association, partnership, joint venture, employee, or agency relationship between ASCM and Entrant, for any purpose.

Entrants agree ASCM has exclusive rights to decide all matters and disputes arising from this Competition and that a decision by ASCM is final and binding.

J. REPRESENTATIONS AND WARRANTIES.

By participating in the Competition, Entrant hereby represents and warrants that the Entrant's team Entry:

- a) is Entrant's team's sole and original creation;
- b) has not been, and prior to ASCM's publication thereof will not be, published or otherwise made publicly available, in whole or in part;
- c) is not libelous or otherwise defamatory;
- d) does not, and use thereof will not, infringe or otherwise violate any right of any third party, including any copyright, trademark, patent, trade secret, or other intellectual property right, or any right of publicity or privacy.

K. INDEMNIFICATION.

Entrant shall indemnify, defend, and hold harmless ASCM, Deloitte Consulting LLP and their related entities, subsidiaries and other affiliates, and their respective officers, directors, employees, agents, successors, and assigns, from any liability, illness, injury, death, loss, litigation, claim, or damage that may occur, directly or indirectly, whether caused by

negligence or not, from: (i) Entrant's participation in the Competition and/or his/her acceptance, possession, use, or misuse of any prize or any portion thereof; (ii) technical failures of any kind, including but not limited to the malfunction of any computer, cable, network, hardware, or software, or other mechanical equipment; (iii) the unavailability or inaccessibility of any transmissions, telephone, or Internet service; (iv) unauthorized human intervention in any part of the entry process or the Competition; (v) electronic or human error in the administration of the Competition or the processing of entries.

L. WAIVER AND LIMITATION OF LIABILITY

By entering, Entrant hereby releases and forever discharges ASCM, Deloitte Consulting LLP, and each and all of its present and former officers, employees, directors, successors, agents, and assigns from any and all claims, demands, suits, or causes of action and damages of whatever nature or source, whether in law or in equity, known or unknown, including, without limitation, claims for attorneys' fees and costs, based upon or arising out of or related in any way to transactions, events, Entries, factual allegations and claims set forth in, or any other factually related claims which could have been set forth in, or any claims which are related to, or arise from, the Competition and these Terms.

M. INTELLECTUAL PROPERTY.

ASCM is and will be the sole and exclusive owner of all right, title, and interest in and to the Entry and all derivative works resulting therefrom, including all copyrights and other intellectual property rights therein. Entrant shall, and hereby does, (a) assign, transfer, and otherwise convey to ASCM, irrevocably and in perpetuity, throughout the universe, all right, title, and interest in and to the Entry, and all derivative works resulting therefrom, including all copyrights and other intellectual property rights therein; and (b) irrevocably waives any and all claims Entrant may now or hereafter have in any jurisdiction to so-called "moral rights" or rights of droit moral with respect to the Entry.

N. DISCLAIMERS:

All applicable federal, state, and local laws apply.

ASCM assumes no responsibility for lost, late, misdirected, illegible, incorrect or inaccurate Entry information whether caused by, among other things, an internet problem or the individual completing the Entry. ASCM reserves the right, in its sole discretion, to cancel or suspend this Competition should a cause beyond the control of ASCM corrupt the administration, security or proper operation of the Competition. Any attempt by an individual to deliberately undermine the legitimate operation of the Competition is in violation of

criminal and civil laws.

Rules are subject to any requirements/limitations imposed by the FCC.

O. DISPUTES:

By participating, Entrants agree that (1) any and all disputes, claims and causes of action arising out of, or connected with, this Competition or any prize awarded (if applicable) shall be resolved individually, without resort to any form of class action, and exclusively by the appropriate court located in in the county of Cook County, Illinois; (2) any and all claims, judgments and awards shall be limited to actual out-of-pocket costs incurred, including but not limited to costs associated with entering this Competition but in no event attorneys' fees; and (3) to the extent allowed by applicable law, under no circumstances will Entrant be permitted to obtain awards for, and Entrant hereby waives all rights to claim, punitive, incidental and/or consequential damages and/or any other damages, other than out-of-pocket expenses, and any and all rights to have damages multiplied or otherwise increased. All issues and questions concerning the construction, validity, interpretation and enforceability of these Terms or the rights and obligations of any participant or ASCM in connection with the Competition shall be governed by and construed in accordance with the internal laws of the State of Illinois without giving effect to any choice of law or conflict of law rules or provisions that would cause the application of any other state's laws.

P. QUESTIONS.

Questions concerning the Competition, or these Terms may be addressed to CaseCompetition@ascm.org.

APICS, Inc is an Indiana nonprofit corporation, with principle place of business at 8430 W Bryn Mawr Ave #1000, Chicago, IL 60631.

ASCM Student membership is free:

Apply online at <http://www.ascm.org/join>.