Part 3 - Taking the APICS CPIM Exam with Confidence

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Our Presenters

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APICS Senior Director, Professional Development  
- 25 years as a Supply Chain professional (Practitioner and Consultant)  
- Former APICS volunteer, instructor and BOD Chair  
- 9 years on staff, responsible for courseware and instructor development

Lisa Sallstrom, CAE, PMP  
APICS Senior Director, Certification  
- 7 years on staff, responsible for Certification exam development, committee management and worldwide operations  
- 12 years of Certification Association Leadership  
- Holds a Master’s degree, Six Sigma Green Belt, Project Management Professional (PMP) and Certified Association Executive (CAE)

Liezl Smith, CPIM, CIRM, CSCP, ACPF, CDDP  
Director & Owner, Businessix Business Consultants  
- Consultant and trainer specializing in the fields of demand management, S&OP, logistics and warehouse management  
- Served 9 years on the Board of Directors of SAPICS  
- APICS recognized Instructor
What we’ll cover today

- APICS at-a-glance
- Recap Parts 1 and 2
- Number of questions on the exams, length of exams
- Taking the exams
- How exams are scored
- Pass rate report
- Sample Exam Questions
- Resources
- Checklists for exam preparation and exam day
- Take the Exam
- After Exam Day
- Special webinar promotion
- Q&A session
Recap Parts 1 and 2

- Part 1 – Why You Need the APICS CPIM to Master the Fundamentals in Business
- Part 2 – How to Prepare for the APICS CPIM Exam
# APICS At-a-Glance

## About APICS
- Professional association
- 2,000+ active volunteers
- 90+ staff
- Headquartered in Chicago
- Founded in 1957

## Membership
- 46,000+ members
- 100+ countries

## Channel Partners
- 207 North America chapters
- 103 international channel partners
- 47 countries, 5 continents

## Certifications / Endorsements
- Certified in Production and Inventory Management – (CPIM)
- Certified Supply Chain Professional – (CSCP)
- SCOR - Professional – (SCOR-P)
How many questions are on the exam? How long is the exam?

- Basics of Supply Chain Management
  - 105 multiple-choice questions
  - 80 operational
  - 25 pre-test
- All other modules
  - 75 multiple-choice questions
  - 60 operational
  - 15 pre-test
- Three-hour time limit (per module)
- Candidates should answer all questions
Taking the exams

- All questions are based on the current CPIM body of knowledge, as defined in the CPIM Exam Content Manual
- First, read the directions carefully
- Read each question carefully and thoroughly
- Choose the BEST answer
- Skip questions that are unfamiliar or seem too difficult
- Return to the unfamiliar or difficult ones later
- All APICS certification exams are administered at authorized testing centers
How exams are scored

- Test scores are based on the number of questions you answer correctly
- It is to your advantage to guess
- The scaled score range is 265–330
- Failing score is 265-299
- Passing score is 300-330

What is a scaled score?

A scaled score is the total number of correct questions (raw score) that have been converted onto a consistent and standardized scale.

APICS exam pass rate report

- Reported annually
- Final pass rates broken down by
  - Exam
  - Region (North America, outside North America)
- Pass rates are monitored and reviewed

For more information visit: apics.org/pass-rate-report
Sample questions

Which of the following manufacturing strategies is most appropriate when the customer is heavily involved in the product design?

A. Assemble-to-order
B. Engineer-to-order
C. Make-to-order
D. Make-to-stock
Sample questions

A characteristic of an effective operations strategy is that it identifies:

A. an approach to waste reduction
B. an appropriate plant layout
C. the order winning criteria
D. performance objectives
Sample questions

Which of the following forecasting methods would be most appropriate for reconciling the sum of the product forecasts with the aggregate forecast used in business planning?

A. Exponential smoothing
B. Least squares
C. Pyramid Forecasting
D. Simple average
APICS CPIM preparation resources

APICS CPIM Exam Content Manual (ECM)

APICS CPIM Exam Procedures Bulletin

APICS Dictionary 14th edition

Learn It App
CPIM Instructor-Led Resources

- Our most popular way to prepare
- 300+ APICS Chapters all over North America
- Over 100 International Partners all around the world
- 900+ APICS recognized instructors offering APICS Certification review classes with these partners

http://www.apics.org/partnerfinder
CPIM Instructor-Led Resources

- Instructor-led classes
- Participant Workbook and online CPIM Study Tools
- Fox Valley Technical College
- MGI Home Study Course
APICS CPIM Preparation Resources

APICS CPIM Self-Study Kit - This new product presents CPIM information in an easy-to-understand, conversational format. The kit for each CPIM module includes the APICS CPIM Self-Study Guide, Exam Content Manual (ECM) and Exam Simulator. Kits are available in both printed and electronic formats.

APICS Online Powered by Accenture - These online courses cover the CPIM body of knowledge in a convenient and flexible format. It includes the APICS CPIM ECM and the Exam Simulator for each module.

APICS CPIM Exam Simulator - The exam simulator is designed to prepare and familiarize candidates with the web-based exams for each of the five CPIM modules. With over 300 practice questions per module, the questions are aligned with the current CPIM ECM.
Resources

Techniques for taking APICS exams

- Streaming video presented by Liezl Smith, an industrial engineer who has taken and passed more than a dozen APICS exams
- How to break down each question to identify the best answer
- Specific to APICS exams
- Available on Shop APICS-$34.95/$29.95 for nonmembers/members

http://www.apics.org/ProductCatalog/APICSProduct?ID=8543
Resources

APICS test-taking tips

- Exam preparation resources
- Create a study schedule
- Plan your exam date
- Request an Authorization to Test (ATT)
- Take the exam

Certification FAQs

- General Certification FAQs
- CPIM and CSCP programs
- CPIM Testing
- Maintenance program
Checklist for CPIM exam preparation

✓ Request an Authorization to Test (ATT)
  ▪ All candidates must request an ATT
  ▪ Accepts many different types of currencies through PayPal

✓ Schedule your exam
  ▪ All candidates schedule their exams at apics.org/myapics

✓ Consider preparing for your exam with the CPIM Self-Study Kit, Online Courses – Powered by Accenture, CPIM Exam Simulator or the video, Techniques for taking APICS exams.

✓ Walk into the test center with confidence!
Checklist for exam day

✓ Arrive at the test center at least 30 minutes early

✓ Bring the proper IDs (see Bulletins)

✓ Online calculators will be provided

✓ Only translation books are allowed

✓ Phones and dictionaries are not allowed (see Bulletins)

✓ No breaks unless test center manager is notified (timing of test will not stop)

✓ You’ll receive results immediately
## Take the Exam

### 2016 Computer-based testing (CBT) exam dates

<table>
<thead>
<tr>
<th>North America</th>
<th>Outside North America</th>
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</thead>
<tbody>
<tr>
<td>No windows / year round</td>
<td>4 June – 2 July</td>
</tr>
<tr>
<td></td>
<td>13 August – 10 September</td>
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<tr>
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<td>29 October – 10 December</td>
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Visit [apics.org/CPIM-Testing](http://apics.org/CPIM-Testing) to learn more.
After exam day

- Email notification sent
- APICS credentials verification
- Maintenance program
Special Webinar Offers

Enter promotion code: CPIM2016

- **CPIM Online – Powered by Accenture**
  - Order any APICS CPIM module and save $50.00 USD!

- **CPIM Participant Workbook**
  - Order the eDownload version of any APICS CPIM Participant Workbook and save $25.00 USD!

- **CPIM Self-Study Kit**
  - Order the eDownload version of any APICS CPIM Self-Study Kit and save $10.00 USD!

Offer valid through May 31, 2016
Q&As

- Please submit your questions by selecting the questions tab on the toolbar on the right-side of your screen. Enter your question, and click “Send”
- A copy of the webinar recording and materials will be forwarded after this webinar and available on apics.org.

To contact APICS:
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