



## Why Every Supply Chain Professional Needs the APICS CLTD.

Thank you to all our webinar attendees. Below is the list of submitted questions with answers. We are here to support the achievement of your professional designation. If you have additional questions, please contact our staff at [support@apics.org](mailto:support@apics.org).

### Questions:

Can this exam be taken online if the government sent me overseas for a few months?

How many education Points is the CLTD valid for?

Is there any discount available for taking exam?

I'm currently a Truck Driver for Kroger and I will receive my BBA next year in May. Will this certificate broaden my career in logistics?

If I purchase the exam now, what will be the validity of this purchase?

Will this be beneficial for someone working in IT consulting field, from technological perspective?

Are the Learning System materials enough for passing the exam?

What is included in the new bundle?

### Answers:

All APICS exams must be delivered in approved Pearson VUE test centers. There are over 5,000 test centers worldwide in which you can take your exam.

APICS considers taking and passing the CLTD exam valid for 20 continuing education points. Your study time can also count towards your continuing education. Please see the continuing education and points criteria section of our website for full details on the [maintenance requirements](#).

APICS Plus members receive a \$150-member discount. The price is as follows:

PLUS member Price: \$475.00

CORE member Price: \$625.00

Non-Member Price: \$625.00

Retake: \$250.00

Definitely. It will show that you have mastered a broader body of knowledge and that you are interested in your career. Many APICS Certification holder report increased in pay and responsibility because of their certifications.

Exam purchases are good for 6 months from the date of purchase.

If your consulting practice includes logistics, transportation or distribution, then yes, it will help.

We believe that the best way to study for the CLTD Exam is by using the Learning System. The Learning System covers the content of the ECM, organizing over 125 references into one, comprehensive, easy-to-read source, and incorporates reinforcement tools to make sure you are mastering the content. However, candidates need to dedicate enough time to thoroughly review and utilize all the materials provided in the Learning System to be best prepared on exam day. Many candidates that were successful in passing the exam studied 75 hours or more when preparing for the CLTD exam.

The new CLTD bundle includes the complete Learning System, Exam and a 2<sup>nd</sup> Chance Exam if needed.



## Questions:

How does the 2<sup>nd</sup> Chance Exam work?

I am currently working as an IT professional supporting a Supply chain project in my company, Is this certification helpful for me and if yes how?

I'm a Supply Chain Professional working in UAE. My question is if CLTD certification more relevant and applicable for professionals working in manufacturing companies or for those working in 3PL companies?

Does 75 hours include the time needed to maintain your credential?

How do employers rank certifications vs college degrees?

Is there any discount for CSCP holder? when buy CLRD self-study materials

Is the CSCP material covered in the CLTD material?

How many times can I attempt the CLTD exam after applying?

Is there any negative marking for the wrong answer?

I am pursuing master in Industrial and Systems Engineering. and I have interest in Logistics jobs. But the thing is I only have an internship experience as a Logistics Coordinator in India. So, being a recent graduate in this may, will CLTD benefits me for my job hunt? If yes, how? Relates it with recruiter, resume and HR.

Any partners in India, Saudi Arabia or Kuwait?

How can I find out if there is any class or partner in my area?

## Answers:

To qualify for the 2<sup>nd</sup> Chance Exam, you must schedule and take your exam within 90 days of receiving your Authorization to Test (ATT). Your 2<sup>nd</sup> Chance Exam will be valid for 6 months from the date of issue.

If you are supporting Supply Chain across the end-to-end supply chain, I'd recommend CSCP. If your responsibilities focus on logistics, transportation or distribution, then I'd suggest the CLTD

It depends on the individual's responsibilities in the manufacturing company. If your responsibility is the logistics, distribution or transportation areas - or those are the areas you are focusing your career on, then CLTD would be great.

Otherwise, I'd recommend CPIM if your focus is on improving efficiency within your company, or CSCP if your responsibilities encompass the end-to-end supply chain.

Maintenance hours can only be accrued after you have completed the certification. Time spent studying to earn the certification and taking the certification exam cannot be used to maintain that certification.

My experience is that for higher level jobs, many employers use college degrees to weed our candidates, only considering those candidates who have one. Once the candidate is in the "pool," then the certification sets them apart from their peers.

No there isn't. But we have a discount that we will show you at the end of this webinar.

No. The CLTD material does not cover CSCP material, they are different certifications.

Once you are eligible for the CLTD exam, you are eligible for life. There is no limit to the number of times you can take the exam.

Only positive answers are counted towards your score.

Our experience has been that recent graduates with an APICS certification (or, in the case of CPIM, one or more exams under their belt) see that individual has having the taken the time and effort to master that particular body of knowledge and look on that favorably. There have been many times where two candidates were pretty similar in background, education and personality, but one had an APICS Certification, and they often won the job.

Partners are listed at: [apics.org/partners/find-a-partner](https://apics.org/partners/find-a-partner)

Classes are listed at: [apics.org/learning-opportunities](https://apics.org/learning-opportunities)



## Questions:

I would like to know the opportunities that are available for us when we qualify CLTD certification?

I am 67 years old—obviously, I cannot use the "long-term" benefits, but I would like to be certified—is there a "Senior" / retired discount?

When will the test change after the new year for 2019?

How long will the APICS Plus membership be valid?

Which certification course is there for supply chain management?

I'm a CSCP certified from an American University in Cairo in affiliation with APICS in 2007, is it considered like APICS certificate?

How long does the CLTD last?

Okay so will I need to get this certification?

I am CSCP certified and currently working in IT as ERP consultant. With CLTD certification will it give me advantage to get job in Transportation and distribution sector? Like Amazon Logistics, etc.

I have a BS in industrial engineering, and MBA in Resource Planning. I would like to have my own business in transportation. So, will having a CLTD certificate, or studying for CLTD be helpful for me?

What has been the average level of Transportation and Logistics experience for those successful in passing the CLTD exam so far?

## Answers:

Some of the top job titles of those who've earned the CLTD include: Logistics Director, President / CEO, Logistics Manager, Global Transportation Manager, Materials Manager, Supply Chain Manager, Operations Manager, Production Manager, Traffic Analyst, Consultant, are a good place to start looking for opportunities if you earn your CLTD.

Sorry, there is no retired discount.

That has not been determined yet.

The APICS PLUS membership is valid for 1 year.

The Certified Supply Chain Professional (CSCP) would be recommended for Supply Chain Managers. Visit [apics.org/cscp](http://apics.org/cscp) for more information.

The CLTD Certification is considered the same as other APICS certifications.

The CLTD Certification is valid for 5 years from the end of the month in which you earn the certification. The CLTD certification must be maintained every 5 years in-order-to keep it current.

The CLTD is a new certification that has been recently updated with the most current industry knowledge. There may be some overlap in content between CTL and CLTD, however, these are separate certifications.

The CLTD is a new certification, but APICS is not new to certifications and is well respected. Companies look at many factors when hiring someone, but the CLTD may give you an edge. That and your consulting experience should be attractive in this sector.

The CLTD will give you a good overview of best practices in the logistics, transportation and distribution industries, and potentially make you more "credible" to your clients.

Success on the exam is not dependent on years of experience provided the candidate meets the eligibility requirements. Success largely depends on preparation and master of the CLTD body of knowledge as defined in the ECM.



## Questions:

How do you know if you're eligible to take the exam?

How to check the eligibility?

Can you repost the link on the resource on how to approach my boss about taking the CLTD course?

How long do we have access to the online tool from time of purchase?

Where did you say "Techniques for Successfully Taking APICS Exams" video is available?

Worldwide how many folks have earned their CLTD to-date?

Approximately how many questions do a candidate taking the CLTD exam needs to get correctly answered out of 150 to pass the exam?

I have done my engineering in the field of mechanical and I want to MS in industrial engineering so for this which type of certification course will be beneficial?

What's next after passing the exam? Should we purchase the certification? How much is it?

Can the certification transfer as credits or units in college?

## Answers:

The eligibility requirements are posted at: [apics.org/eligibility](https://apics.org/eligibility). In-order-to be eligible for the CLTD exam you must have one of the following: 1) Three (3) or more years of supply chain related work experience OR 2) Bachelors' degree or the international equivalent\* OR 3) CSCP, CPIM, (includes APICS Fellows level certifications), SCOR-P, CIRM, CPM, CSM, CPSM, CTL certifications. You can easily complete the eligibility application online for free. Your Status will be posted in your My APICS Account.

The link is: [learn.apics.org/cltd/get-started](https://learn.apics.org/cltd/get-started)

The online tool access is good for 1 year from the date of purchase.

The video is included in the CLTD Learning System, or you can purchase separately in [Shop Apics](#).

There are over 1000 certified worldwide.

There are several exams for the CLTD and depending on the weight of the questions, the number needed will vary. APICS uses a scaled score methodology, which is a technique for equating scores in which the degree of difficulty varies from one exam form to the next. This ensures equivalent passing standards are maintained for each exam form. Candidates can download [Understanding a Scaled Score](#) for more information.

Unless you have completely different career goals, I'd recommend CPIM. We have many successful Industrial Engineers with the CPIM credential. It covers many of the topics that you will be concerned with on the job.

When you pass the exam, you will then be CLTD certified. You will then have 5 years to work on your maintenance points to keep your certification current.

Many colleges have awarded college credit for passing an APICS exam. We recommend that you talk with your institution's administrative office and provide details of content covered in the certification (i.e. the ECM) in-order-to have the program considered for college credit.



## Questions:

Seems APICS certifications are not as much recognized in Europe as in the US, in terms of improving career opportunities and chances to be pinged in LinkedIn. Do you have any statistics or projection on future development of APICS certification value out of US and specifically in Europe?

How is APICS perceived by Canadian Employers in Transportation, Logistics, and Distribution?

Is there a fee for a retake exam?

Among the 150 CLTD exam questions, is it mixed questions from both 'knowledge' questions and 'application' questions?

Is it possible to do certification course if I am an undergraduate student?

Does having both the CPIM & CSCP designations help to flatten the learning curve for the CLTD exam?

How beneficial is having your CPIM prior to embarking on the training and testing for the CLTD?

Also, maintaining credit points, what actions do we take to maintain the CLTD certificate valid throughout my career? Can you give an overview the maintenance program for this certification? Will this double my required points?

I have a CSCP certification (2009) – does an existing APICS certification exonerate me from certain parts of the CLTD exam?

## Answers:

We've had many European partners for decades. They teach a lot of APICS classes, and, in fact, back in 2006, we started giving more certification exams outside the USA, than we did inside the USA, and those numbers grow every year. Most large global companies know APICS.

Within the next year, we will request accreditation from the Canadian supply chain sector council for our CLTD, CPIM and CSCP have already been accredited. Canadian Employers don't know much about the CLTD yet, because it is new, but it will grow just like CPIM and CSCP have done.

Yes. The exam retake fee is \$250.00

Yes. There is a mixture of different types of questions.

You can buy the material and take the course, but unless you meet the eligibility requirements, you won't be able to take the exam.

Your biggest advantage will be knowing how APICS asks Exam questions and what the whole exam experience is like. There is a little overlap in content, but that is minimal.

Your biggest advantage will be knowing how APICS asks Exam questions and what the whole exam experience is like. There is a little overlap in content, but that is minimal. So, if you think CLTD is best for you, and you don't already have CPIM, I'd recommend you go straight to CLTD.

Information on how to maintain your APICS certification is located on the website at [apics.org/maintenance](http://apics.org/maintenance). You can use your maintenance points towards any of your APICS certifications.

No, you must successfully complete the certification exam in order to earn that certification. There are no certifications that can waiver this requirement. However, holding another APICS certification does qualify you for eligibility to sit for the exam.



## Questions:

Beyond the Learning System, are there 2 or 3 key reference books to review that were used in creating the exam and learning system?

Do you know if the course is approved by the Department of Veteran Affairs to be paid for using the Post 9-11 GI Bill?

Does CLTD cover international logistics - including INCO terms, HTS codes, & Customs Clearances?

Having taken the CPIM I noticed that many questions during the exams were covering topics not explained in the training material, same comments from my classmates. Do you expect CLTD exams questions to stick more to studying materials?

What would be value addition for a person who already has the CSCP by doing this CLTD?

Do 75 credits for certification renewal for each 5-year term apply regardless of the number of Certifications we hold, i.e. would I need 150 credit hours to renew 2 Certifications going forward?

## Answers:

The key inputs used in the development of the CLTD Learning System were the 10 core bibliography references identified in the CLTD Exam Content Manual (ECM), along with many other sources. The Learning System summarizes the content from these textbooks, covering the topics listed in the ECM outline. The intent is that candidates can choose to purchase the Learning System as the one, comprehensive study tool to prepare them for the CLTD exam, instead of having to purchase several different books. However, if a candidate is looking for a couple additional textbooks to review alongside the Learning System, I would suggest reviewing the ECM outline to determine the textbook to check out. At the end of each diagnostic area in the outline, a list of corresponding bibliography sources and chapters used for the area are identified. If there is a specific topic of weakness from the outline, I would recommend choosing a book listed in that section. That may be the most useful for you.

Typically, the GI Bill reimbursement for certification programs only covers reimbursement for the cost of the exam but not the cost of courseware or study materials. However, we recommend you contact your local Veterans Affairs representative to confirm [benefits.va.gov/gibill/](https://benefits.va.gov/gibill/). They can also provide you with more update to date information. APICS is actively working with the Veterans Affairs, at the federal level, to officially approve all APICS Certification examinations for reimbursement.

Yes. International logistics is a key focus throughout the CLTD Learning System. Module 6, "Global Logistics Considerations" reviews terms of sale considerations – including Incoterms®, the international Harmonized System and Harmonized Tariff Schedule (HTS) codes, and customs clearing and documentation.

Certification and education, or courseware, serve different purposes but are closely related to provide an individual with the knowledge, skills, and proof of competency in each job role. For more information about the relation between certification and education, please refer to the Exam Content vs Courseware document.

Since CSCP and CLTD cover different aspects of the supply chain, a person would not only demonstrate increased knowledge and skills in the breadth of supply chain best practices (CSCP) but mastery in the depth of transportation, logistics and distribution (CLTD) which displays more versatility and expertise to employers.

Yes, you can use the same 75 credits if they are applicable within the same cycle. You do not need to accrue an additional 75 points. Please note that if you earned your CLTD in 2017 for example, and you earned, say 10 maintenance points in 2016, those cannot be counted towards your CLTD since it occurred before your maintenance cycle. However, if you accrued all maintenance points in 2017 for example and it's within both CSCP and CLTD maintenance cycles, you can count those 75 points for both certifications and not need to accrue any additional points. I hope that clarifies.