# Program Overview

**CPIM** focuses on the mastery of an organization's internal operations and provides an in-depth understanding of materials management, master scheduling, forecasting, production planning and provides the knowledge to apply this information across the extended supply chain.

**CSCP** focuses on the mastery of the extended supply chain, from organizations' suppliers through to the end customers. The CSCP designation validates professional understanding of supply chain management and the integration of operations across the extended supply chain.

**CLTD** focuses on the mastery of the essential knowledge needed for the logistics, transportation and distribution industry. The CLTD designation expands candidates outlook on the logistics field and enables them to bring new ideas to their organization.

**SCOR-P** builds a candidate's SCOR knowledge so they will be able to manage supply chain projects with more predictable outcomes, improve supply chain performance and build team credibility with senior management and other departments.

## Supply Chain Operations Areas Most Suited for Designation

<table>
<thead>
<tr>
<th>Designation Name</th>
<th>CPIM</th>
<th>CSCP</th>
<th>CLTD</th>
<th>SCOR-P</th>
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<tbody>
<tr>
<td><strong>Program Overview</strong></td>
<td>CPIM focuses on the mastery of an organization’s internal operations and provides an in-depth understanding of materials management, master scheduling, forecasting, production planning and provides the knowledge to apply this information across the extended supply chain.</td>
<td>CSCP focuses on the mastery of the extended supply chain, from organizations’ suppliers through to the end customers. The CSCP designation validates professional understanding of supply chain management and the integration of operations across the extended supply chain.</td>
<td>CLTD focuses on the mastery of the essential knowledge needed for the logistics, transportation and distribution industry. The CLTD designation expands candidates outlook on the logistics field and enables them to bring new ideas to their organization.</td>
<td>Candidates learn the major process components (Plan, Make, Source, Deliver, Return and Enable) for managing and measuring the performance of a global supply chain by implementing the Supply Chain Operations Reference (SCOR) model.</td>
</tr>
<tr>
<td><strong>Supply Chain Operations Areas Most Suited for Designation</strong></td>
<td>▪ Production and inventory management ▪ Operations ▪ Supply chain management ▪ Procurement ▪ Materials management ▪ Purchasing ▪ Planning</td>
<td>▪ Supply chain design ▪ Supplier management ▪ Transportation ▪ Supply chain management ▪ Distribution channels ▪ 3PL, 4PL ▪ Customer management</td>
<td>▪ Logistics Services ▪ Transportation ▪ Government &amp; Military ▪ Distribution channels ▪ Consulting ▪ 3PL, 4PL</td>
<td>▪ Production management ▪ Operations ▪ Supply chain management ▪ Procurement ▪ Materials management ▪ Inventory management</td>
</tr>
<tr>
<td><strong>Company Benefit</strong></td>
<td>The CPIM program provides employees with the understanding to evaluate production and inventory activities within an organization's global operations by improving efficiency, maximizing technology ROI and streamlining operations to address challenges and opportunities.</td>
<td>The CSCP program helps employees master advanced supply chain management principles that extend beyond an organization's internal end-to-end operations from suppliers to customers. It provides a higher-level of knowledge and skills needed to streamline operations and produce bottom line results.</td>
<td>The CLTD program provides employees with the understanding to evaluate logistic, transportation and distribution activities within an organization's global operations by improving efficiency, maximizing technology ROI and streamlining operations to address today’s supply chain logistics challenges.</td>
<td>The SCOR Professional program provides employees with the major process components of the SCOR framework (Plan, Make, Source, Deliver, Return and Enable) which helps companies to increase the speed of system implementations, improve inventory turns and drive measurable supply chain process improvement and business performance.</td>
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<tr>
<td><strong>Candidate Benefit</strong></td>
<td>The CPIM program increases a candidate’s functional knowledge of production and inventory management by providing them with the tools they need to effectively evaluate and manage activities.</td>
<td>The CSCP program provides candidates with the necessary tools to effectively manage global supply chain activities and enables them to implement best practice approaches to increase supply chain efficiencies.</td>
<td>The CLTD program provides candidates with the essential knowledge needed for today’s logistic, transportation and distribution challenges and enables them to implement best practice approaches to increase logistic efficiencies.</td>
<td>The SCOR-P program builds a candidates SCOR knowledge so they will be able to manage supply chain projects with more predictable outcomes, improve supply chain performance and build team credibility with senior management and other departments.</td>
</tr>
<tr>
<td>Designation Name</td>
<td>Study methods and guides</td>
<td>Learning System pricing (Pricing subject to change without notice)</td>
<td>Exam type</td>
<td>Exams</td>
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| APICS Certification and Endorsement Comparison Chart

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| **Study methods and guides** | • Self-study  
• Online study  
• Classroom study options  
• Exam Content Manual (ECM)  
• CPIM Learning System  
Courseware materials  
Online content and quizzes  
• APICS Dictionary | • Self-study  
• Online study  
• Classroom study options  
• Exam Content Manual (ECM)  
• CSCP Learning System  
Courseware materials  
Online content and quizzes  
• APICS Dictionary | • Self-study  
• Online study  
• Classroom study options  
• Exam Content Manual (ECM)  
• SCOR Learning System  
Courseware materials  
Online content and quizzes  
• APICS Dictionary | • SOCR-P Framework  
• SCOR-P APP  
• SCOR-P courseware |
| **Learning System pricing (Pricing subject to change without notice)** | **North America and International:**  
Part 1:  
• APICS PLUS member $395 USD  
• APICS CORE member $550 USD  
• Nonmember $550 USD  
Part 2:  
• APICS PLUS member $495 USD  
• APICS CORE member $690 USD  
• Nonmember $690 USD | **North America and International:**  
• APICS PLUS member $995 USD  
• APICS CORE member $1,380 USD  
• Nonmember $1,380 USD | **North America and International:**  
• APICS PLUS member $895 USD  
• APICS CORE member $1,245 USD  
• Nonmember $1,245 USD | N/A |
| **Exams** | Must pass two exams to become certified. | Must pass one exam to become certified. | Must pass one exam to become certified. | Must pass one exam to become endorsed.  
60 multiple-choice questions. |
| | Both exams are 150 multiple-choice questions.  
130 operational and 20 pre-test* questions. | 150 multiple-choice questions.  
130 operational and 20 pre-test* questions. | 150 multiple-choice questions.  
130 operational and 20 pre-test* questions. | |
| **Exam length** | 3.5 hours per exam. | 3.5 hours | 3.5 hours | 2 hours |
| **Exam Content** | Exam content is developed according to the test outline included in the CPIM Exam Content Manual and validated by global subject matter experts. Exam questions are monitored through rigorous psychometric calibration and cross-referenced to industry-approved source material. A job task analysis study is conducted every 3 – 5 years to ensure content relevancy. | Exam content is developed according to the test outline included in the CSCP Exam Content Manual and validated by global subject matter experts. Exam questions are monitored through rigorous psychometric calibration and cross-referenced to industry-approved source material. A job task analysis study is conducted every 3 – 5 years to ensure content relevancy. | Exam content is developed according to the test outline included in the CLTD Exam Content Manual and validated by global subject matter experts. Exam questions are monitored through rigorous psychometric calibration and cross-referenced to industry-approved source material. A job task analysis study is conducted every 3 – 5 years to ensure content relevancy. | SCOR Framework (40% of exam) covers:  
• Key Concepts  
• Processes  
• Performance  
• Best Practices  
• Skills  
SCOR Project (60% of exam) covers:  
• Key Concepts  
• Pre-SCOR  
• Scope configure  
• Optimize  
• Ready |

*Pre-test questions do not contribute to the total score, but are necessary for research purposes. The pre-test questions are randomly distributed among the scored items and are used for statistical purposes only. Candidates should answer all exam questions.
### APICS Certification and Endorsement Comparison Chart

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<td><strong>Exam scoring</strong></td>
<td>APICS uses a scaled score methodology, which is a technique for equating scores in which the degree of difficulty varies from one exam form to the next. The APICS CPIM score range is 265 to 330. Fail = 265–299 Pass = 300-330</td>
<td>APICS uses a scaled score methodology, which is a technique for equating scores in which the degree of difficulty varies from one exam form to the next. The APICS CSCP score range is 200 to 350. Fail = 200–299 Pass = 300-350</td>
<td>APICS uses a scaled score methodology, which is a technique for equating scores in which the degree of difficulty varies from one exam form to the next. The APICS CLTD score range is 200 to 350. Fail = 200–299 Pass = 300-350</td>
<td>APICS uses a percentage-correct scoring, giving the applicant a percentage based on the number of questions answered correctly. Each applicant must successfully answer 75% or higher to obtain a passing score on the exam and to receive the SCOR-P endorsement designation.</td>
</tr>
<tr>
<td><strong>Pricing per exam (Pricing subject to change without notice)</strong></td>
<td>North America and International: ▪ APICS PLUS member $495 USD ▪ APICS CORE member $690 USD ▪ Nonmember $690 USD</td>
<td>North America: ▪ APICS PLUS member $695 USD ▪ APICS CORE member $965 USD ▪ Nonmember $965 USD</td>
<td>North America and International: ▪ APICS PLUS member $1,050 USD ▪ APICS CORE member $1,300 USD ▪ Nonmember: $1,300 USD</td>
<td>Price includes the SCOR-P training, materials and one Authorization to Test for North America and International. The SCOR-P exam may not be purchased separately. ▪ APICS PLUS member $3,730 USD ▪ Nonmember $4,640 USD</td>
</tr>
<tr>
<td><strong>Retaking an exam</strong></td>
<td>Candidates who fail an APICS CPIM exam must wait 14 full days before retaking the same exam. The retake price is the same as the exam price.</td>
<td>Candidates who fail an APICS CSCP exam must wait 14 full days before retaking the same exam. The retake fee is $450 USD.</td>
<td>Candidates who fail an APICS CLTD exam must wait 14 full days before retaking the same exam. The retake fee is $250 USD.</td>
<td>Candidates who fail an APICS SCOR-P exam must wait 14 full days before retaking the same exam. The retake fee is $350 USD.</td>
</tr>
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<td><strong>Exam cancellation</strong></td>
<td>Candidates must pay the $45 USD cancellation fee. Candidates who no longer can test within their originally selected window must cancel the exam directly in their My APICS account by accessing the online Authorization to Test Request Form. Once logged in, candidates will have the option to cancel their current ATT. Candidates will receive a confirmation email from Pearson VUE.</td>
<td>Candidates must pay the $45 USD cancellation fee. Candidates who no longer can test within their originally selected window must cancel the exam directly in their My APICS account by accessing the online Authorization to Test Request Form. Once logged in, candidates will have the option to cancel their current ATT. Candidates will receive a confirmation email from Pearson VUE.</td>
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<td>Candidates who no longer can test before their ATT expires will forfeit their exam fees. Any exam cancelled will result in forfeiture of your entire exam fee paid to APICS and your Authorization to Test (ATT) will be consumed. However, candidates who have already scheduled an exam and can no longer take it are encouraged to cancel the scheduled exam with Pearson VUE to free up the reserved seat for other exam candidates.</td>
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<tr>
<td><strong>Exam rescheduling</strong></td>
<td>A rescheduling fee of $45 USD applies to any rescheduled exam. Rescheduling an exam less than one business day prior to your exam appointment is subject to a forfeited exam fee.</td>
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<td><strong>Maintenance required</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>No</td>
</tr>
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<td><strong>Maintenance requirements</strong></td>
<td>Candidates are required to maintain their certification every five years and must earn a total of 75 professional development points. The cycle starts the month the candidate becomes certified.</td>
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<td>N/A</td>
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<td><strong>Maintenance points</strong></td>
<td>Candidates who hold multiple APICS Certifications (CPIM, CSCP, CLTD) may apply earned points to all of the designations that they hold when submitting their maintenance applications.</td>
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<td>N/A</td>
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<td><strong>Certification suspension</strong></td>
<td>If a candidate does not maintain their certification within five years, their credentials will be suspended. With each additional year their certification is suspended, they will be required to submit additional professional development points to reinstate their certification.</td>
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<td>N/A</td>
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| **Maintenance application fees** | ▪ APICS PLUS member $75 USD  
▪ APICS CORE member $75 USD  
▪ Nonmember $150 USD | ▪ APICS PLUS member $75 USD  
▪ APICS CORE member $75 USD  
▪ Nonmember $150 USD | ▪ APICS PLUS member $75 USD  
▪ APICS CORE member $75 USD  
▪ Nonmember $150 USD | N/A |
| **Credential Verification** | Yes | Yes | Yes | Yes |