

LEADERSHIP CENTRAL

Channel partner news and resources

Register early for APICS 2018

The early bird deadline is quickly approaching! Register by June 30 to take advantage of discounted full conference registration. Also, book early to ensure a room at the headquarters hotel, the Hyatt Regency Chicago. The Hyatt is the hub for all things APICS 2018 — all sessions and events will take place on the property, making it very convenient for attendees. As a Channel Partner, you receive a special RSVP code and a reduced bundle price which includes full conference registration and access to exclusive partner leadership activities.

Registration information

- North American partners: Register your chapter officers with code **CHLS**
 - Registration prior to June 30: \$1049
 - Registration prior to July 31: \$1149
- International channel and premier channel partners: Please contact us at partnerservices@apics.org

[Learn more and register!](#)

LEAD ARTICLE

[Register early for APICS 2018](#)

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Channel Partner Development

Partner webinar: *Leadership Central (Live)* - Register today!

APICS Global Channel and Alliances is excited to harness the passion and power of our community. We hosted [this live version](#) of Leadership Central on May 24 — highlighting key content from April's Leadership Central. It's your opportunity to share in the discussion and engage with your peers in a global, virtual meeting space. You can join us for the entire session or simply join for the topics that interest you — the format is flexible and informal. Mark your calendars for the upcoming Leadership Central (Live) on June 28 at 12:00 p.m. CT! Recordings will be available and posted in C-Box.

[Register today!](#)

Corporate Distance Training Program update

Based on popular demand, we are in the process of scaling the distance training program online capability globally to all premier and channel partners who are interested in extending the reach of their private, corporate training courses. Please look for more information in the following weeks on this exciting development via an upcoming Brainshark, which will detail how this will work for you

and your corporate clients.

Recording now available: APICS PDC webinar

The recording is now available for the recent APICS partner webinar, “Revitalizing APICS Community Growth — the New Partner Development Committee.” Please view the recording to review this important enhancement to APICS’s volunteer leadership structure. The recording includes a question-and-answer segment; a complete question-and-answer document will be available soon on C-Box.

[View Recording](#)

Updates and Reminders

Update your 2018–2019 board roster by June 30, 2018

Chapter/channel partner organizations are required to review and update their board rosters on apics.org by the end of June to designate the president/equivalent and key board officers for the next term. The current-year board roster was automatically renewed to the new board roster year. However, we ask the current president/equivalent to review and update your new 2018–2019 term in Partner Connect no later than Saturday, June 30, 2018. Please make any necessary changes per the APICS Partner Agreement, which requires partners to maintain a current officer list in Partner Connect.

View a step-by-step guide to review and update your roster in Partner Connect below.

[View the Guide](#)

Help send a scholar to APICS 2018!

The call for scholar applicants has now closed! We have numerous qualified applicants for a limited number of slots. The number of scholars accepted is largely dependent on the amount of donations received. Help APICS scholars plant the seeds of their futures.

[Donate today!](#)

Only 2 days left to enter the 2018 APICS Awards of Excellence!

Entries are now open for the [2018 APICS Awards of Excellence](#)! Nominate yourself, an organization or a colleague who demonstrates superior performance and dedication to the field of supply chain management.

The deadline for entries is May 31. View the award categories and learn more below.

[Learn more](#)

2018 APICS Voluntary Service Awards – Deadline June 1st

Nominate an outstanding APICS member who demonstrates deep commitment to volunteering in his or her chapter and community! Nominations can be made in three categories:

- The [Voluntary Service Award](#) is based on contributions to the local chapter, community service, and contributions to APICS corporate or APICS committees.
- The [Student Voluntary Service Award](#) is based on contributions to the professional chapter, community service and/or APICS corporate.
- The [Student Chapter Mentor Award](#) commemorates a mentor's success in supporting a student chapter. Faculty, academic advisors and chapter board members in good standing are eligible.

The deadline to nominate is June 1, 2018.

International event highlight: São Paulo Supply Chain Conference



During the 10th annual Ciclo PitStop Supply Chain Conference, APICS and Brazilian channel partners met with conference participants to present our certification programs. This was a great opportunity to interact with over 240 supply chain professionals and directors and managers of logistics.

Fun facts: The “GE Oil and Gas” video was showcased at the plenary session and was received enthusiastically by participants. Channel partners also contributed to the event's raffle with one free instructor-led class seat and two CSCP self-study Learning Systems.

Membership News

How to use the bulk membership upload tool

We are pleased to share a new tool that allows APICS partners to upload new members directly to our system in bulk, replacing the current manual process. We hope you will find this simple tool helpful as you continue to grow and develop your APICS membership base. Please reach out to APICS Partner Support if you have any questions about the feature.

The APICS Membership team has created a helpful step-by-step how-to video to guide you through the bulk membership upload steps. You can find the video on C-Box under the “Vice Presidents of Membership” page, or view it directly here:

[Watch How-To Video](#)

Recording now available: Corporate membership webinar

The recording is now available for the recent APICS partner webinar, “Corporate Membership Program Overview.” Please view the recording and the question-and-answer session to overview this new membership program. You will learn about corporate membership and channel partner benefits, and how to sell corporate memberships.

[View Recording](#)

Certification News

CPIM courseware and exam deadline reminders

We would like to remind you of the following CPIM five-module legacy program deadlines and provide information to ensure that your candidates have everything they need to complete their certifications in 2018.

- **June 30.**
 - Last day to purchase the MPR, DSP, ECO and SMR participant workbooks, self-study kit and

exams (except for exam retake ATTs; see below).

- Partners can purchase exam credits for candidates up to June 30. **After June 30, exam credits will no longer be available for purchase, there will be no exceptions to this policy.**
- **December 22.** Due to the amount of time it takes to process exam credits, credits will expire on or before December 22. There will be no exceptions. In some cases, exam credits will not be valid for the full six months.
- **December 31.** Last day to access the study tools and take the legacy MPR, DSP, ECO and SMR exams. Please note that it takes up to 24 hours to process an ATT and schedule an exam. We recommend that candidates purchase and schedule their exams at least one week prior to the December 31 deadline.
- **Retake exams.** Candidates who fail their exam after the June 30 deadline will be eligible to purchase an exam retake ATT directly through the website. Candidates must also keep in mind **that they MUST wait 14 days** before they can schedule their retake exam. Note: Candidates may test on the 15th day.

Please plan your classes accordingly and remind your candidates to schedule their exams as soon as possible to ensure seat availability.

Even in the event of any technical issues or if the website is unavailable, we cannot extend an authorization to test past the December 31 deadline. Also, please have your candidates keep in mind that test centers may change their schedules on short notice around holidays.

There will be no exceptions to any of the deadlines for the CPIM legacy exams or courseware.

If you have any additional exam questions, please contact exams@apics.org. If you have any questions regarding the courseware, please contact pdadmin@apics.org.

Instructor Development Program Updates

IDP webinar: “Diving into Deep Learning: Exploring APICS AIS and Techniques for Enhancing Learner Retention in F2F and Online Environments”

June 19 at 10:00 a.m. CT

Learn new ways to increase student retention in both face-to-face and online environments. You'll

discover techniques that enable you to leverage APICS Learning System tools to drive student-centered learning. We will demonstrate instructional strategies in a sample CLTD session.

Register today!

Channel Partner Marketing and Communication Tools

Learning System tip of the month: Facilitate peer-to-peer learning and enhance participation through online discussion activities

Students' online access to the CLTD, CSCP and CPIM Learning Systems (instructor-led version) includes many discussion activities that support the concepts in each specific module/section. Instructors can use these discussion activities in class or as homework. There are two types of discussions:

- **Pre-curated.** With these predetermined topics, instructors simply assign when and how they want students to engage in the discussion and set expectations regarding responding to other students' entries.
- **Open.** Instructors can choose to set their own topics for the section or module, open new discussion threads by posting an announcement and asking students to use the "Section X Discussion" board to answer, or leave this space for students to post questions or challenges related to that section or module.

Instructors who have purchased the instructor kit can access and view the discussion activities through the Learning Analytics Center (LAC) in the "Facilitator Tools" section. Instructors can monitor student responses without having to post their own — but can jump into the discussion at any time!

These additional discussion activities are designed to incorporate concepts learned in the reading materials and help students apply their new knowledge as they prepare for their certification exams.

Marketing tip: Learning System 2018 Marketing Calendar available

Find out when marketing activities are scheduled so you can coordinate your local course marketing and make the most of your efforts.

- **Log in to:** partnerrc.com.
- **Go to:** "Promote My Course" folder for the CSCP, CLTD and CPIM marketing tools.
- **Navigate to:** "Marketing Calendar" folder to view the calendar and coordinate the timing of your upcoming course marketing

Ordering Learning System materials

Online ordering. Visit the special online ordering portal for APICS partners. Each chapter/partner has a designated person who is set up to place orders. .

- **Log in to:** store.partnerrc.com/APICS/partners.
- **Purchase**
 - Learning Systems
 - Student slide books
 - Instructor kits

If you have questions about ordering:

North American partners — contact Michele Morrison michelem@holmescorp.com.

International partners — contact Carrie Dahl carried@holmescorp.com.

APICS in the News

Top posts from the Thinking Supply Chain blog

[Thinking Supply Chain](#) is the official APICS blog, featuring insights, analyses and ideas from experts and leaders. We update the blog each week with new content to help advance supply chains. Read on for our top posts from the past quarter.

- [Procurement Strategy Beyond Savings](#)
- [S&OP Critical Thinking and Active Challenges](#)
- [Risk Management Tips from Waffle House](#)

Favorite APICS media coverage in April

Face industry disruptors head-on with the fastest growing logistics certification

This piece promotes an APICS CLTD webinar moderated by Bob Trebilcock featuring APICS's Bob Collins and Gabriela Welch as panelists. The article was also shared on [Supply Chain 24/7](#).

READ MORE

The Third Degree

This article also stems from an inbound media inquiry and is about the rise of supply chain management degree programs. Abe Eshkenazi is quoted throughout the article, providing commentary on how supply chain is gaining traction as a career path and growing in importance across the enterprise.

READ MORE

Also, [press clippings](#) from January through April are now available.

We welcome partners to share the great press we're receiving — but when you do, please be sure you reference the source and link to the article if it's online. If the article is print only, you must obtain a licensed reprint in order to share the article.

APICS in the News

Upcoming 2018 APICS events

Best of the Best S&OP Conference | June 14–15, 2018

Register for the leading education and networking event in S&OP. APICS members receive \$100 off. [Register today!](#)

APICS 2018 | September 30–October 2, 2018

Join us in Chicago for APICS 2018, the leading supply chain conference! [Learn more and register today!](#)

Find global [learning opportunities](#) near you or explore the [APICS 2018 Events Guide](#) for more detail.

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