

# JOIN APICS TODAY.

Access a global community of skilled supply chain and operations management professionals; and globally recognized resources, education, and certification programs.

[apics.org/join](https://apics.org/join)

## Learn more about what APICS can do for you:

- Valuable industry content and research
- Relevant resources for careers, education, and professional development
  - A worldwide community of skilled supply chain and operations management professionals

# APICS CAREERS, EDUCATION, AND PROFESSIONAL DEVELOPMENT

## APICS membership helps you achieve your career goals

**Find valuable employment trends, career guidance, your next job, and more with the help of APICS career resources.**

APICS education and resources help you increase your employability—including career research and advice, valuable white papers and online events, and more. Additionally, APICS members receive unlimited access to the APICS Career Center job board.

- **APICS Operations Management Employment Outlook** explores anticipated hiring and salary trends and is produced in partnership with the University of North Carolina—Wilmington.
- **APICS Career Packs** help you manage your career growth by strategically setting goals and measuring your progress against information provided by peers in similar positions across the globe.

APICS members receive free access to all career packs:

- Supply chain manager
  - Materials manager
  - Master scheduling manager
  - Buyer/planner
  - Distribution and logistics managers
- **Operations and Supply Chain Management Career Paths and Patterns** helps you plan your career path and measure your next steps alongside nearly 8,000 of your peers.
  - **APICS job listings** help you search for your next job, post your résumé, and set up job alerts for positions including supply chain manager, director of purchasing, procurement specialist, and more.
  - **Ask the Career Coach** gives you the opportunity to have your career questions answered by Gary Capone, the APICS career coach.
  - **Online events and white papers** explore topics including résumé formatting, ways to make your résumé stand out, and more in live and archived webinars and white papers.



APICS has partnered with the Supply Chain Council (SCC) to provide SCORMark Benchmarking Access to help APICS members take advantage of SCC's supply chain methodology, diagnostics, and benchmarking.

# Enhance your knowledge and skills with APICS education and certification

**Increase your salary and supply chain and operations expertise with APICS certifications**

Earn APICS certifications that ensure you are among the most highly skilled professionals in supply chain and operations management.

- **APICS Certified in Production and Inventory Management (CPIM program)**  
Gain an in-depth understanding of the production and inventory processes within the internal operations of your organization. APICS CPIM designees earn on average nearly 10 percent more than uncertified counterparts.
- **APICS Certified Supply Chain Professional (CSCP) program**  
Demonstrate your expertise in managing the full scope of the supply chain—from suppliers to end customers. APICS CSCP designees earn on average 17 percent more than uncertified counterparts.

APICS membership connects you to members-only savings on certification courses, preparation materials, and exams. Join APICS today to access these savings.

After you earn your APICS certification, be sure to renew your APICS membership to earn six maintenance points per year toward your APICS certification maintenance.

In addition to APICS certification courses, APICS offers valuable educational courses to keep you up to date on innovations and increase your professional value, including

- APICS Lean Enterprise workshop series
- APICS Global Sourcing workshop series
- APICS Customer-Focused Supply Chain Management course
- Principles of Operations Management workshop series
- and more.

## HOW APICS CAN BENEFIT YOU

“As a member of APICS, I have been able to gain the knowledge and networking necessary to successfully navigate my career. APICS involvement and certification also prove my expertise in operations management. The learning experience has been phenomenal and continues to this day—and I’ve made some lifelong friends with people I’d have never met otherwise!”

—Anthony Zampello, CPIM, CIRM, CSCP, Zampello and Associates



Join APICS today at [apics.org/join](https://apics.org/join).  
Learn more about APICS member benefits at [apics.org/membership](https://apics.org/membership).

## Make valuable professional connections with the global APICS community

APICS members are a part of a worldwide network of skilled supply chain and operations management professionals. Join today to belong to this dynamic and growing professional community. Make use of all APICS's resources and benefits that you can receive as an APICS member.



### LOCAL

APICS chapters and international associates provide networking, education, and more in your community.



### GLOBAL

APICS members save on educational conferences and courses that provide unparalleled opportunities to learn and network with colleagues from across the globe.



### ONLINE

APICS social networking communities allow you to connect to your supply chain and operations management peers.

## APICS INDUSTRY CONTENT AND RESEARCH

### Put APICS publications to work in your career

Stay up-to-date on industry trends with APICS magazine. APICS magazine examines emerging and existing supply chain and operations best practices and provides valuable thought leadership to help you improve performance.

- APICS members receive a one-year subscription and unlimited online access.

Understand the inner workings of supply chain and operations management topics, including sales and operations planning, supply chain risk, and supply chain strategy with APICS research reports and folios.

- APICS members receive exclusive access to APICS research reports and save 50 percent on APICS folios.
- Look for other APICS research reports and career data in APICS careers, education, and professional development.

# Access e-newsletters to connect your work and the global supply chain

- **APICS Operations Management Now** is a weekly e-newsletter from APICS CEO Abe Eshkenazi, CSCP, CPA, CAE, that connects current events to the APICS body of knowledge.
- **APICS Extra** is a members-only publication that offers a monthly article from the editors of *APICS* magazine.
- **APICS Connection** is your link to the APICS community—including news and information, educational opportunities, and valuable members-only savings that are sent monthly.
- **APICS e-News** serves you the latest news and APICS opportunities twice per month.



## Join APICS today to access

- members-only online events and publications
- industry-leading educational conferences
- local and online education
- valuable savings on APICS education and certification programs.

Keep the *APICS Dictionary*, 13th Edition, at your desk to reference the core terminology and emerging vocabulary you need to ensure consistency across your supply chain.

- APICS members receive one free electronic or printed copy of each new edition of the *APICS Dictionary*.

Use the APICS Operations Management Body of Knowledge (OMBOK) Framework to connect the functional needs of businesses to the skills required of qualified supply chain and operations professionals.

- APICS members receive unlimited electronic access and members-only savings on printed editions of the *APICS OMBOK Framework*

# Industry research explores trends and patterns— and how to improve performance—in supply chain and operations management

APICS research helps you make decisions, plan and forecast, identify next steps, and more based on industry trends, best practices, career paths, and more. APICS members have exclusive access to actionable information to guide their work.

- **APICS research reports and folios** provide members-only access to comprehensive research reports and 50-percent savings for APICS members on detailed folios that provide actionable information to help you move forward.
- Find APICS research reports and folios on the following topics:
  - Sales and operations planning
  - Supply chain risk
  - Supply chain strategy

## Gain knowledge with APICS online events and conferences

**APICS online events** help you increase your employability and provide convenient education on supply chain and operations topics including certification readiness, change management, inventory accuracy, and more.

- *APICS Extra Live* delves deeper into concepts from current issues of *APICS* magazine and live events are eligible for APICS certification maintenance.
- APICS webinars and archived webinars offer supply chain and operations education, free of charge or at a discount for APICS members. Many webinars are eligible for APICS certification maintenance.

**APICS conferences**, including the APICS International Conference & Expo, provide world-class education, applicable techniques, and best practices that meet the needs of a range of career levels—from individuals starting out in supply chain and operations management to seasoned professionals.

- APICS International Conference & Expo—Each year, professionals attend this event to explore concepts including how to succeed in the post-recession economy, how to achieve sustainable productivity, and more.
- Best of the Best S&OP conferences are presented by APICS and IBF and offer education to help you improve or implement sales and operations planning at your organization.
- Other APICS conferences—offered around the world and on a variety of topics.

**APICS members save on registration at all APICS educational events.**



# GAIN EMPLOYER SUPPORT FOR YOUR APICS MEMBERSHIP

## Tips for successfully gaining management approval

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### **Make a case for APICS.**

Point to examples of how your peers have used APICS education to better perform at work. Employers know that a skilled, qualified workforce is the most important investment an organization can make. Be sure your employer knows that APICS is critical to making the most out of that investment.

### **Point to the bottom line.**

APICS members save on average 25 percent on educational offerings ranging from books and materials to conferences, courses, exams, and more. If your employer supports any of these professional development initiatives, you can demonstrate the value of APICS members-only savings.

### **Be current and knowledgeable.**

APICS membership connects you to the latest industry content and research to help you do your job better—and connects your employer to research, case studies, and best practices.

### **Be active.**

APICS volunteer activities provide the experience and skills that you can't get anywhere else. Learn leadership, strategic thinking, consensus building and more!

### **Access convenient local and global education.**

APICS education is offered in a variety of formats and across the globe. Whatever your work schedule or organizational priorities, APICS has education to help you and your organization improve productivity and achieve your goals.

### **Join APICS as a group.**

By supporting more employees at your organization, your organization can multiply the benefits and savings of APICS membership. APICS offers a wide variety of group membership and education options. Join as a team at [apics.org/organizations](https://apics.org/organizations).

# APICS Professional Membership Application

## Four easy ways to join!

- ONLINE:** Visit [apics.org/join](http://apics.org/join) for faster processing and immediate access to key member benefits.
- FAX:** Send both sides of completed application to +1-773-639-3011 with your payment information.
- MAIL:** Return completed application to APICS, P.O. Box 4050, Carol Stream, IL 60197 USA.
- PHONE:** Call APICS Customer Service at 1-800-444-2742 or +1-773-867-1777, M-F 8:00 a.m.-5:00 p.m. CT. Have your credit card ready.

## STEP 1: Member Information (Please print or type)

APICS CUSTOMER/MEMBER ID NUMBER \_\_\_\_\_

I currently have an APICS membership that I would like to renew.

**Please print your legal name and address as they should appear on a mailing label.**

Mr.    Mrs.    Ms.    Miss                       CPIM    CFPIM    CIRM    CSCP

FIRST NAME \_\_\_\_\_ MIDDLE INITIAL \_\_\_\_\_ LAST NAME \_\_\_\_\_

JOB TITLE \_\_\_\_\_ COMPANY NAME \_\_\_\_\_

BUSINESS ADDRESS \_\_\_\_\_  
\_\_\_\_\_

CITY \_\_\_\_\_ STATE/PROVINCE \_\_\_\_\_ ZIP/POSTAL CODE \_\_\_\_\_ COUNTRY \_\_\_\_\_

BUSINESS PHONE \_\_\_\_\_ BUSINESS E-MAIL \_\_\_\_\_

HOME ADDRESS \_\_\_\_\_  
\_\_\_\_\_

CITY \_\_\_\_\_ STATE/PROVINCE \_\_\_\_\_ ZIP/POSTAL CODE \_\_\_\_\_ COUNTRY \_\_\_\_\_

HOME PHONE \_\_\_\_\_ HOME E-MAIL \_\_\_\_\_

**Please check your preferred mailing address.**    Work    Home

**The following information is requested for identification purposes only.**

Female    Male      DATE OF BIRTH \_\_\_\_\_

**Who may we thank for referring you and/or sponsoring your APICS membership?**

REFERRING MEMBER'S NAME \_\_\_\_\_ REFERRING MEMBER'S APICS ID NUMBER \_\_\_\_\_

SPONSORING MANAGER'S NAME \_\_\_\_\_ JOB TITLE \_\_\_\_\_

BUSINESS ADDRESS \_\_\_\_\_  
\_\_\_\_\_

CITY \_\_\_\_\_ STATE/PROVINCE \_\_\_\_\_ ZIP/POSTAL CODE \_\_\_\_\_ COUNTRY \_\_\_\_\_

BUSINESS PHONE \_\_\_\_\_ BUSINESS E-MAIL \_\_\_\_\_

### Commercial Third-Party Mailing List Exclusion Policy

On occasion, APICS may provide limited contact information to third parties that offer programs, products, and services that our members may find of interest. The contact information includes name, job title, company, and preferred address, but does not include phone, fax, or e-mail address.

Exclude me from commercial third-party mailing lists.



**Please continue application on the back side.**

Campaign Code: 11PMBR

# Join APICS today.

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Join APICS to access

- education and training
- publications to help you stay on top of industry trends
- relevant industry research
- career resources for your next job search
- a vast network of talented professionals in supply chain and operations management.

Be a part of a community of members who can help you no matter where you are in your career or what you're planning to achieve professionally.

**Put APICS to work in your career today.**

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[apics.org/join](https://apics.org/join)



8430 West Bryn Mawr Avenue  
Suite 1000  
Chicago, IL 60631-3439 USA  
[apics.org](https://apics.org)

# APICS Chapter Locator

To join the chapter nearest you, indicate your chapter name in the chapter affiliation section of the application. If you are uncertain about which chapter to join, please use the online partner search at [apics.org/membership](http://apics.org/membership), email [service@apics.org](mailto:service@apics.org), or call APICS Customer Service at the number listed at the bottom of this page.

APICS has a network of international associates and authorized education providers worldwide. Visit [apics.org/international](http://apics.org/international) for more information.

## Alabama

Birmingham  
Central Alabama  
Northeast Alabama  
Southern Alabama Area  
Tennessee Valley

## Arizona

Ambos Nogales  
Phoenix\*\*  
Tucson

## Arkansas

First Arkansas  
Fort Smith  
Northeast Arkansas  
Northwest Arkansas

## California

Anaheim  
Central Coast  
Gold Rush  
Golden Gate  
Greater San Jose  
Inland Empire  
Los Angeles  
Mission Peak  
Orange County  
Redwood Empire  
Sacramento  
San Diego  
San Fernando Valley  
San Gabriel Valley  
San Joaquin  
Santa Clara  
Solano  
Ventura

## CANADA

### Alberta

Calgary  
Edmonton

### British Columbia

Fraser Valley  
Okanagan  
Vancouver

### Manitoba

Winnipeg

### Nova Scotia

Nova Scotia

### Ontario

Durham  
Hamilton  
Kawartha  
London & District  
Ontario Grand Valley  
Ottawa  
Peel  
Simcoe County  
Toronto  
Windsor

### Quebec

Estrie  
Montreal

## Colorado

Colorado (Denver)\*\*  
Northern Colorado  
Pike's Peak

## Connecticut

Danbury  
Fairfield County  
Hartford County  
New Haven

## Delaware

Brandywine Valley

## District of Columbia

DC-Metro (MD/VA)

## Florida

Florida Gulf Coast  
Florida Space Coast  
Florida West Coast  
Greater Jacksonville  
Mid Florida  
North Central Florida  
South Florida

## Georgia

Atlanta  
Central Georgia  
Central Savannah River

## Hawaii

Hawaii

## Idaho

Treasure Valley

## Illinois

Central Illinois  
Chicago  
Fox River  
Highlands  
Lincoln Land  
Rock Valley

## Indiana

Central Indiana  
Fort Wayne  
Michiana  
Ohio Valley

## Iowa

Cedar Valley  
Central Iowa  
Northeast Iowa  
Northwest Iowa  
Quad Cities  
Top of Iowa

## Kansas

Southeast Kansas  
Wichita

## Kentucky

Blue Grass  
Falls Cities  
Heartland of Kentucky  
Northern Kentucky

## Louisiana

Ark-LA-Tex  
New Orleans

## Maine

Down East

## Maryland

Baltimore  
Cumberland Valley (PA)

## Massachusetts

Boston  
New Bedford  
North Shore  
South Shore  
Western Massachusetts  
Worcester County

## MEXICO

Capitulo Monterrey, A.C.  
Capitulo Queretaro  
Chihuahua  
Guadalajara  
Mexicali  
Mexico City  
Puebla-Tlaxcala  
Tijuana Calafia

## Michigan

Detroit  
Grand Rapids  
Kalamazoo/SW Michigan  
Mid Michigan  
Saginaw Valley

## Minnesota

Central Minnesota  
Southern Minnesota  
Twin Cities\*\*  
Winona Lacrosse

## Mississippi

Gumtree  
South Central Mississippi

## Missouri

Central Ozarks  
Greater Kansas City  
Greater Ozarks  
St. Louis

## Nebraska

Central Nebraska  
Great Plains  
Midlands

## Nevada

Northern Sierra  
Northern Nevada

## New Hampshire

Granite State  
Monadnock  
Southern New Hampshire

## New Jersey

Central Jersey  
Northern New Jersey  
Princeton South Jersey  
West Jersey

## New Mexico

Albuquerque

## New York

Albany Capital District  
Buffalo  
Central New York  
Elmira  
Long Island  
Mid Hudson  
Rochester  
Southern Tier  
Tappan Zee  
Tri City

## North Carolina

Asheville  
Central Carolina  
Charlotte  
Eastern North Carolina  
Footfalls  
Gaston Area  
Piedmont Triad  
Triangle

## North Dakota

Red River Valley

## Ohio

Akron  
Cincinnati  
Cleveland  
Columbus  
Dayton  
Lima Area  
North Central Ohio  
Northwest Ohio  
Toledo  
Youngstown

## Oklahoma

Oklahoma City  
Tulsa

## Oregon

Portland  
Southern Oregon  
Southern Willamette Valley

## Pennsylvania

Central Penn  
Lancaster York  
Lehigh Valley  
Mid State  
Northern Pennsylvania  
Philadelphia Area Network  
Pittsburgh  
Schuylkill Valley

## Puerto Rico

Puerto Rico (San Juan)

## Rhode Island

Providence

## South Carolina

Charleston  
Emerald Industrial  
Great Pee Dee Area  
Industrial Crescent  
Mid Carolina\*\*

## South Dakota

Siouxland

## Tennessee

Appalachian  
East Tennessee  
Golden Circle  
Memphis  
Mid Tennessee  
Tri-State  
Upper Cumberland

## Texas

Austin  
East Texas  
El Paso/Juarez  
Greater Fort Worth  
Houston  
Lubbock  
North Texas  
Rio Grande Valley  
South Central Texas

## Utah

Salt Lake City  
Sundance

## Vermont

Champlain Valley

## Virginia

Apple Valley  
Blue Ridge  
Hampton Roads  
Richmond  
Roanoke Regional

## Washington

Northwest Inland Empire  
Puget Sound

## West Virginia

Parkersburg

## Wisconsin

Central Wisconsin  
Fox Valley  
Indianhead  
Madison  
Milwaukee  
Racine/Kenosha  
Shoreline  
South Central Wisconsin

\*\* Additional chapter fees apply

For customer service, call 1-800-444-2742 or +1-773-867-1777 M-F 8:00 a.m.-5:00 p.m. CT.

## STEP 2: Membership Dues

### CHAPTER AFFILIATION

APICS encourages all members in North America, whose work or home address is within 50 miles of a chapter, to belong to a chapter. Chapter membership dues of \$50 are included with your association dues unless otherwise noted.

Please place me in the \_\_\_\_\_ Chapter. (See Chapter Locator on the previous panel)

### ANNUAL DUES

Application will be processed upon full payment. A portion of your dues amount supports your local chapter affiliation if applicable.

(a) Association dues \$ 200.00

(b) Additional chapter amount if applicable\*\* \$ \_\_\_\_\_

**SUBTOTAL** \$ \_\_\_\_\_

(c) I wish to join APICS for  1 year  2 years  3 years  Other

**Total Dues (a+b) = \$ \_\_\_\_\_ x No. Years (c) \_\_\_\_\_ = TOTAL \$ \_\_\_\_\_**

**\*\*Additional chapter fee applies for:**

- Colorado (Denver) \$10
- Twin Cities \$5
- Mid Carolina \$5

**APICS USE ONLY** (Do not write in this space)

CHECK # \_\_\_\_\_

\*DUES AMOUNT \$ \_\_\_\_\_

CHECK AMOUNT \$ \_\_\_\_\_

APICS dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense in accordance with IRS rules and regulations. A portion of your dues, a \$24 nondeductible value, supports your subscription to APICS magazine.

### APICS E&R FOUNDATION DONATION (optional)

The APICS E&R Foundation provides the nation's premier forum for operations management research, educational programs, and curriculum development. Among the programs that benefit from the E&R Foundation are the Scholars Education Program, APICS CPIM Jumpstart Program, and student competitions. To learn more, visit [apics.org/education/erfoundation](http://apics.org/education/erfoundation). To make a one-time donation, please indicate amount below. Donations to the APICS E&R Foundation are tax deductible in the US.

I'd like to donate:  \$15  Other \$ \_\_\_\_\_

Does your company have a gift matching program?  Yes  No

If so who should we contact? \_\_\_\_\_

NAME

E-MAIL

BUSINESS PHONE

### PAYMENT (U.S. dollars only. Purchase orders are not accepted.)

Money Order  Check Check # \_\_\_\_\_ Check amount \$ \_\_\_\_\_ (Checks must be made payable to APICS and drawn on a U.S. bank.)

Charge to:  MC  VISA  AmEx  Discover

ACCOUNT NUMBER

EXPIRATION DATE

NAME AS IT APPEARS ON CARD

SIGNATURE

APICS association and chapter dues are subject to change without notice.

## STEP 3: Member Profile

### Industry Type (Check all that apply)

- |  |   |  |  |   |
|--|---|--|--|---|
| <input type="radio"/> Automotive         | <input type="radio"/> Electrical              | <input type="radio"/> Graphic Arts               | <input type="radio"/> Pharmaceutical/Chemicals | <input type="radio"/> Biotechnology     |
| <input type="radio"/> Aviation/Aerospace | <input type="radio"/> Electronics             | <input type="radio"/> Mining                     | <input type="radio"/> Plastics/Rubber          | <input type="radio"/> Machinery         |
| <input type="radio"/> Communications     | <input type="radio"/> Healthcare/Med. Devices | <input type="radio"/> Transportation             | <input type="radio"/> Textile/Apparel          | <input type="radio"/> Other             |
| <input type="radio"/> Defense            | <input type="radio"/> Food/Beverages          | <input type="radio"/> Retail                     | <input type="radio"/> Lumber/Paper             | <input type="radio"/> Software/Hardware |
| <input type="radio"/> Distribution       | <input type="radio"/> Furniture               | <input type="radio"/> Maintenance/Repair & Oper. | <input type="radio"/> Utilities                |   |
| <input type="radio"/> Education          | <input type="radio"/> Glass                   | <input type="radio"/> Metal Fabrication          |  |   |

### Key Areas of Responsibility (Check all that apply)

- |   |   |  |   |                                 |
|---|---|--|---|---------------------------------|
| <input type="radio"/> Distribution      | <input type="radio"/> Sales/Marketing       | <input type="radio"/> Purchasing               | <input type="radio"/> Training/Education  | <input type="radio"/> Logistics |
| <input type="radio"/> Inventory Control | <input type="radio"/> Finance/Acctg.        | <input type="radio"/> Quality/Service          | <input type="radio"/> Supply Chain        | <input type="radio"/> Other     |
| <input type="radio"/> Operations        | <input type="radio"/> Professional Services | <input type="radio"/> Human Resources          | <input type="radio"/> Self-Employed       |                                 |
| <input type="radio"/> Materials Mgmt.   | <input type="radio"/> Shipping/Receiving    | <input type="radio"/> Management Info. Systems | <input type="radio"/> Planning/Scheduling |                                 |
| <input type="radio"/> Engineering       | <input type="radio"/> Production Control    | <input type="radio"/> Research & Dev.          | <input type="radio"/> Forecasting         |                                 |

### Your Job Title/Function (Check one)

- Senior Management (CEO/VP/General Manager/Plant Manager)  Functional Management (Systems Analyst/Scheduler/Planner)
- Departmental/Division Management (Materials Manager/Operations Manager/Director)  Other Professional level

### Number of Employees at Your Location (Check one)

- Under 100  100-249  250-499  500-999  1,000+

### Why Are You Joining APICS? (Check all that apply)

- |   |  |   |
|---|--|---|
| <input type="radio"/> Networking                      | <input type="radio"/> Discounts on educational offerings | <input type="radio"/> Chapter activities      |
| <input type="radio"/> Career/professional development | <input type="radio"/> Keep up with industry developments | <input type="radio"/> Recommended by employer |
| <input type="radio"/> Certification                   | <input type="radio"/> APICS publications/magazine        | <input type="radio"/> All of the above        |
| <input type="radio"/> Recommended by _____            |  | <input type="radio"/> Other                   |

### How many years have you been in the operations management field?

- 0 yrs. or fewer  5-8 yrs.  9-14 yrs.  15+ yrs.